

PAUL FREDERICK DOVETON HENDRY : SR. CONTRACTS & CLAIMS CONSULTANT



Profession:
Commercial Manager
Contracts and Claims Consultant

Nationality:
South African

Years of Experience:
+28

Education & Qualification
National Higher Diploma:
Quantity Surveying; Port Elizabeth
Technikon

Computer Proficiency
MS Office application

Professional Affiliation

- Registered Corporate member: (MAQS); Association of South African Quantity Surveyors.
- Society of Construction law Gulf

SUMMARY

Mr. Paul Hendry is a Quantity Surveyor with over 28 years of post-graduate experience and carry a Higher Diploma in Quantity Surveying. Mr. Hendry has 18 years of Middle East experience providing services as a Contracts Administrator, Claims Consultant and Commercial Manager with both Consultancies and Construction companies on a wide range of projects and services including High Rise Commercial Buildings in Dubai and Egypt, Desalination / Power projects in Dubai, major Infrastructure works (Roads and Bridges and services) in the UAE, Oil & Gas Engineering projects in Saudi Arabia, Mining and heavy civil works in South Africa and I have also completed a period of service with a two specialist Claims Consultants in Dubai providing services to various contractor's and Subcontractor's which included compiling contractor based claims. More recently, I have completed a term of service in Corporate Procurement.

KEY STRENGTHS

- Comprehensive knowledge of FIDIC.
- Contractual Letter writing
- Claims preparation
- Contract Documentation and Administration
- Corporate Procurement

PROFESSIONAL EXPERIENCE

SR. COMMERCIAL/CONTRACTS & CLAIMS CONSULTANT

Feb 2017 – Present

Schema Management Group

Projects: Bulk Handling Facilities-Kuwait, Marine development for Meraas AMI250-Al Maktoum Airport, APM – Abu Dhabi Airoort, Latifa Bint Hamdan St., APM Project – Abu Dhabi

Responsible for Commercial functions including payments applications, variations, contract administration with a team of two quantity surveyors to assist.

Managing the notice requirements under the Contract, Contract Claims and contractual support. Investigating requirement and Streamline if required the process of Notifications. Identifying Impact Events and maintain existing log of these providing a risk assessment on exposure. Developing / Updating the process of serving relevant notices, interim particulars and final particulars. Manager and respond to any contractual correspondence as required. Interface with other Departments and in particular with the Planning dept to ensure the Programme identifies all impacts as they have been identified and notified.

SENIOR COMMERCIAL /CONTRACTS CONSULTANT

2013 - 2017

Hill International

The company offers claims and commercial services to various clients and Mr. Hendry was providing contractual / commercial admin / dispute / claims work on the following projects:

- Arabic Contractor-KSA-Infrastructure claims work.
- Chinese engineering company – Gas pipeline booster pump station project in KSA.
- South Africa – Medupi power station project – claims quantum and commercial management for the Employer.
- Japanese MEP contractor - Abu Dhabi Airport extensions.
- Italian civil contractor - Riyadh Metro - provided advice on Contract Documentation.
- International oil field services contractor - oil field development project in Iraq.
- Claims production work on a waste water project in Oman.

SENIOR CONTRACTS SPECIALIST

2012 - 2013

ATS (Advanced Technical Solutions)

ATS were involved in Security Infrastructure work for the Abu Dhabi Govt. His responsibilities were to review and amend all existing contracts and subcontracts with contractors and to update and amend where required as well as to implement new contracts and procurement procedures and documentation. He was also required to review and respond to claim submissions from Subcontractors.

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SENIOR CONTRACTS PROCUREMENT SPECIALIST

2010 - 2012

ADPC: Abu Dhabi Ports Company

The overall project was the development of a new port and infrastructure development at Taweela, Abu Dhabi.

This position was with the Corporate Procurement Dept of ADPC

Where he was involved in the procurement of various types of goods, services and infrastructure works.

Achievements:

He was able to gain valuable knowledge on the latest procurement procedures at a senior corporate level.

This position required Pre and Post Contract Administration.

The work involved establishing bid Procedures, defining the required scope, establishing suitable bidders, producing the bid documents, evaluating bids and awarding the works. Bid documents were then converted to contract documents. The post contract phase involved normal payment and contractual issues thru to close out.

COMMERCIAL MANAGER

2009 - 2010

Afcons Construction - Dubai

Project: Infrastructure works comprising roads, bridges, and related works for the Meydan development, Dubai.

This was an agreed one year employment contract only with no guarantee for future work.

The project was facing challenging contractual and claim issues when I commenced duties. I was responsible for all commercial and contractual issues while leading a team of six Quantity Surveyors up to project completion. Upon project completion and due to the prevailing situation in Dubai the entire management team was released.

Achievements:

The conditions on this project resulted in the requirement for numerous significant claims to be produced and submitted. I was responsible for the management and compilation of these claims and when necessary, to co-ordinate with external claims consultants. The claims submitted included extension of time, acceleration, reduction in scope, contesting loss of overhead income and, delayed and non-payment of invoices. Significant and varied variations were also required to be claimed. The project was challenging due to the short project duration and the client (RTA) and consultant.

COST & CONTRACTS CONSULTANT

2001 - 2008

NORTHCROFT Middle east - Cost and Contract Consultants ABU DHABI.

Contracts Manager for a Contractor: BESIX

Project: Infrastructure - Al Garhoud Bridge in Dubai - new 14 lane bridge.

- He was responsible for managing all commercial functions including payments, variations, claims, Subcontractor control, final account and all contractual correspondence.

Contracts Manager for the Developer

Project: A 48 level hotel / office tower in Dubai.

- He produced the original budget and was then required to set up and control all commercial / contractual functions on this cost plus project with three QS assistants.
- Put in place commercial reporting procedures that enabled control of and reporting on all aspects of the project costs, budgets and contractual issues.
- His duties included drafting Subcontract documents, controlling all invoicing, subcontract awards and scopes of work, and advising and reviewing all other commercial, contractual and claims issues.

Quantity Surveying Manager for the Client.

Project: A new chemical refinery for SIPCHEM in Jubail, KSA.

- Set up the QS controls and measurement system.
- Administer the Contract and advise the Project Management team (Fluor) on contractual issues.
- Draft contractual correspondence.

Contracts Manager for a Contractor for Mitsubishi Construction

Project: The new L Station-Desalination and Power Plant in Jebel Ali, Dubai.

- He was required to oversee all QS functions including invoicing, variations, submit claim notices, attend meetings and compile subcontract documentation.
- Advise on all contractual and commercial issues, claims and disputes that occurred.
- He had to advise and support a demanding and culturally challenging management team who had very little experience on contractual issues and conditions in Dubai.
- As this was a consortium venture, he was also required to administer the commercial and contractual obligations of the various consortium partners.

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Contracts Manager for a JV: BESIX / ORASCOM

Project: Two 34 storey office towers, a 28 storey Hyatt hotel and a 2 level podium shopping mall and 3 level basement parking in Cairo, Egypt.

- He was responsible for all QS functions including invoicing, variation control, meetings and negotiations, contractual issues and correspondence, compiling claims, monthly progress reports and overseeing a team of three Egyptian QS assistants.
- Extensive contractual issues and claims occurred: The types of claims submitted included extensions of time, changes (reduction) in scope and, most importantly, two consecutive and politically sensitive claims for suspension of the works due to non-payment of progressive invoices. These suspensions of work claims resulted in profitable concessions being awarded to the Contractor.
- He had to deal with a politically sensitive joint venture team of which the developer was a party to.

SENIOR QUANTITY SURVEYOR AND CONTRACTS ADMINISTRATOR

1998 - 2000

HEPHER Associates. Cost and Claims Consultants - Dubai

Achievements:

- He was involved in general contract administration, claims preparation, contractual correspondence and final account works for various Building Contractors.
- Claims: A complete variations substantiation history for a commercial building project that resulted in a successful Arbitration for the Contractor.
- Claims: I compiled an extensive disruption and prolongation claim for the fit-out Contractor on the Burj Al Arab Hotel that resulted in a successful award.

PROJECT QUANTITY SURVEYOR / CONTRACTS ADMINISTRATOR

1995 - 1997

J.C.I. Projects Mining and Industrial Development Company - South Africa

Project: A turnkey sub-surface Mining & Surface Infrastructure project at South Deep gold mine near Johannesburg.

The scope of works included the sinking and lining of twin 3000m deep shafts and all related surface infrastructure works including machinery plants, cooling towers, Refrigeration plants, offices and substations.

- Control of the client's commercial interests, budget and monthly progress reporting.
- Review, assess and process Contractor, Subcontractor and supplier invoices.
- Review variations and changes in scope.
- Claims: review entitlement and make recommendations to the Client. Extension of time and changes in scope claims occurred on this project. The most significant claim was for costs incurred due to the ingress and control of ground water that occurred when a subterranean reservoir was struck.
- Implementation and monitoring of material cost control was a major requirement for free issue materials.
- Compile and issue tenders and subcontract documentation – pre and post contract.

PROJECT QUANTITY SURVEYOR

1992 - 1994

Turner and Townsend Chartered Quantity Surveyors - South Africa

Quantity Surveyor on various mining projects and an industrial project for a brewery development.

- He was involved in pre-contract BOQ production and post-contract administration on various projects including surface and sub-surface mining works, engineering facilities and a new brewery for SAB.

REGIONAL QUANTITY SURVEYOR

1989 - 1991

CONCOR Civil Engineering and Building Contractor- South Africa

Regional Quantity Surveyor on various building and engineering projects around Johannesburg.